

# Trammell Crow Company

August 25, 2008

Mr. Gene Chu  
Granite America

**RE: Gateway Grand**

To Whom It May Concern:

I would like to extend this letter of recommendation in respect to the services provided on the Gateway Grand project. The Gateway Grand Residences are a 196 unit ultra luxury condominium project located in Ocean City, MD. Granite America was selected by Bovis Lend Lease based upon a strong reputation for quality service, quality product and fair price. During the course of this project Granite America has met or exceeded all expectations in regards to fabrication, delivery schedule, installation, price and service.

They have been most willing to perform extra work at reasonable pricing while continuing to make critical deadlines in this very fast-paced project.

I have already and would be willing to recommend Gene Chu and Granite America for future projects. Should you have any questions or comments, please give me a call at 202-295-3817 (office) or 571-245-5023 (cell).

Respectfully,



David Pfifferling  
Development Manager  
The Trammell Crow Company  
1055 Thomas Jefferson St. NW  
Suite 600  
Washington, DC 20007